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CC Data Ltd have been distributing document management systems for over 10 years and have gained an excellent reputation in the support of their channel partners, and their clients.

They offer a full range of services to their partners that address the specific requirements when a document management solution is being considered.

They are now looking at recruiting new Reseller Partners both in regional areas and where there is a specific technology or industry focus; where their products will complement and enhance the existing portfolio.

Their comprehensive partner programme includes the provision of demonstration and full networking software, training (both technical and sales), sales support, together with marketing campaigns and joint activities in conjunction with their partners. Together with rebate schemes and attractive discounts, partners are in an excellent position to be able to supply solutions to their clients.

CC Data also develop their own solutions and can offer integration and customisation services to their partners so that users get the solution they really want.

Two particular software products are in focus at the moment with CC Data - a Document Management solution and an email archiving solution. Together with their other complementary software applications, the overall software "package" certainly is attractive.

windream (their core document management solution) was launched in the UK by CC Data in the early part of this year, and they already have several reseller partners and some impressive installations. Although only launched this year in the UK it has been available, mainly in the Germanic region, for several years and has over 600 installations. It is therefore very mature and has proved to be a very stable application. Based on industry-standard databases and being integrated within the Windows Operating System, it is intuitive, easy to use and administer, and offers many features usually found in more expensive solutions.

e-MARC was developed by CC Data to address the requirements for archiving the ever-growing email traffic. This application takes a copy of all emails, sent or received, applies filters, and stores them in a separate, secure repository, without disturbing the normal delivery process and the way that users handle their own emails. By default **windream** is used as the repository, but e-MARC can also be employed as a "front-end" to other document management systems.

CC Data also offer other software that adds value to the solution by addressing specific areas such as intelligent invoice reading, advanced searching, scanning and indexing, web searching, as well as import utilities and integration tools.

All of their partners have access to this full range of solutions, with technical and sales resources to help in ensuring their successful installation. They hold technical training for 2 days every 6 to 8 weeks and plan a Partner meeting every 6 to 9 months. This is in addition to any other sales and technical training requirements that are planned with their partners.

If you are looking for a new business opportunity to introduce to your clients, backed by a successful and experienced team, contact Phil Mead at CC Data (pmead@ccdata.co.uk or 01582 761400)

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